

Standard Chartered

EARTH'S RESOURCES FORUM

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HKEx: 1208

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This presentation should be read in conjunction with MMG Limited's annual results announcement for the year ending 31 December 2012 issued to the Hong Kong Stock Exchange on 27 March 2013.

MMG - uniquely positioned



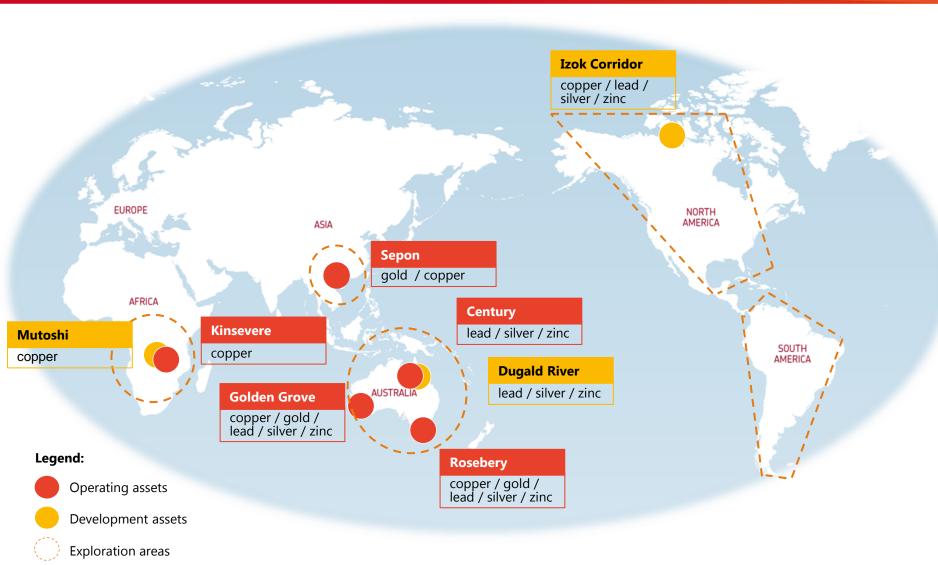
MMG Limited

- Listed on the Stock Exchange of Hong Kong stock code 1208.
- Headquartered in Melbourne, Australia.
- Operations in Laos, the Democratic Republic of Congo and Australia.
- Experienced international management team.
- Support from majority shareholder China Minmetals Corporation one of the world's largest metals traders.
- Established as the international investment platform in base metals for China Minmetals.
- Base metals mandate for growth and expansion.



Overview of assets





2012 performance



101.6

(33)

67.9

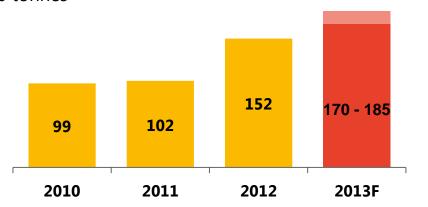
Highlights

- Safety remains a core value TRIFR¹ 3.0, a 27% improvement from 2011.
- 2012 revenue of US\$2.5 bln, 49% from Cu and 35% from Zn.
- Annual production records achieved at three of MMG's five operation sites.
- Underlying EBITDA² of US\$853.2m, an increase of 1%.
- Underlying profit² of US\$217.5m, a decrease of 29%.
- Continued focus on productivity in 2013.

EDITUA-			
US\$ million	2012	2011	%
Sepon	491.4	529.4	(7)
Kinsevere	131.1	-	N/A
Century	283.6	293.0	(3)
Rosebery	85.7	108.6	(21)

Copper production

'000 tonnes

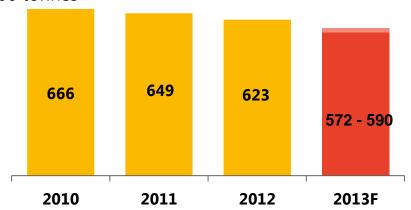


Zinc production

Golden Grove

'000 tonnes

EDITION 1



⁽¹⁾ Total Recordable Injury Frequency Rate.

⁽²⁾ Underlying EBITDA, EBIT and diluted earnings per share are based on continuing operations and adjusted for significant non-recurring items.

Prioritising Productivity Improvements



	2012 Actual	2013 Guidance		2012 Actual	2013 Guidan
Sepon			Rosebery		
Copper – Production	86,295 tonnes	83,000 – 88,000 tonnes	Zinc – production	70,410 tonnes	75,000 – 80,000 tonn
Copper – C1 costs	US\$0.98/lb	US\$0.95 – US\$1.05 / lb	Zinc – C1 costs	US\$0.38/lb	US\$0.25 – US\$0.30 /
Gold – production	70,275 ounces	45,000 - 55,000 ounces	Lead – production	20,146 tonnes	20,000 – 22,000 tonn
Gold – C1 costs	US\$944/oz	US\$1,250 – US\$1,400 / oz			
Kinsevere			Golden Grove		
Copper – production	36,048 tonnes	57,000 - 62,000 tonnes	Copper - production	28,406 tonnes	30,000 – 35,000 tonn
Copper – C1 costs	US\$1.78/lb	US\$1.40 – US\$1.70 / lb	Copper – C1 costs	US\$3.40/lb	US\$2.80 - US\$3.10 /
Century			Zinc – production	37,419 tonnes	17,000 – 20,000 tonn
Zinc – production	514,707 tonnes	480,000 – 490,000 tonnes	Zinc – C1 costs	US\$0.10/lb	US\$0.45 – US\$0.55 /
Zinc – C1 costs	US\$0.56/lb	US\$0.58 – US\$0.62 / lb			
Lead – production	21,390 tonnes	38,000 – 42,000 tonnes			

- Operating expenses well managed amid industry-wide cost pressures.
- Improved asset utilisation performance across most sites in 2012, improved 5% on average.
- Strong C1 cost performance 2013 C1 cost guidance is broadly in line.

Reserves – Mine Life Extensions





Market outlook

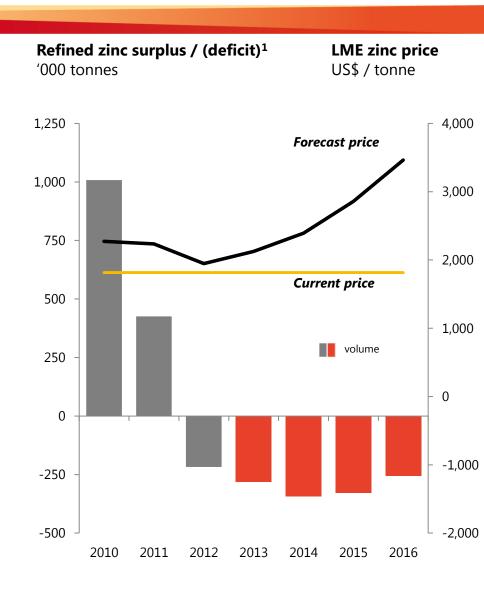


Zinc outlook

- Demand growth driven by shift to greater galvanising.
- Global zinc supply expected to contract through closures and reduced output this decade – including Century.
- Thin global project pipeline, with declining quality and grade.

Copper outlook

- Solid, well understood long-term demand fundamentals supported by continuing progress of developing world.
- Real supply challenges arising from cost inflation, grade decline and supply growth uncertainty.



Our future aspirations



Growth

- Consistent and sustainable earnings growth.
- Strong financial outcomes.
- Acquisition of base metals assets.
- Realisation of value of the project pipeline.

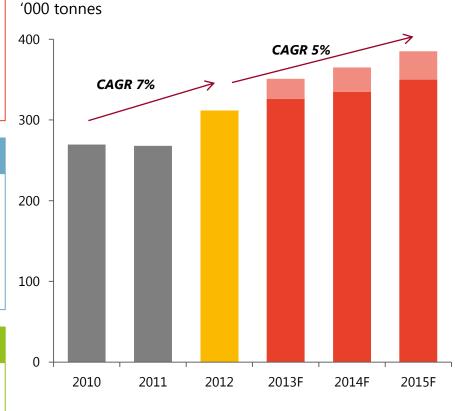
Transformation

- Innovative growth opportunities.
- Replenishment of mining depletion.
- Productivity and efficiency improvements.

People, organisation and reputation

- Culture based on teamwork, innovation and discretionary effort.
- Implementation of ICMM 10 principles and publish outcomes.
- Transparency.

MMG copper equivalent production growth ¹



2009 Average mine life: 6 years

2015 Average mine life 1: 10 years



Sepon

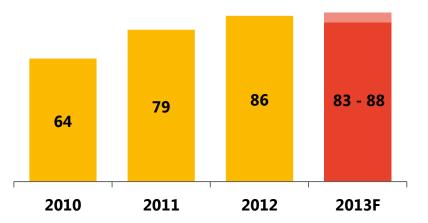


Highlights

- Strong, consistent operating performance.
- 86,295 tonnes copper cathode, 8% above original design nameplate capacity.
- Well managed costs flat C1 costs per pound of copper cathode produced compared to 2011.
- 2012 cost and production performance for copper expected to continue in 2013.
- Continuing focus on business improvement and asset utilisation.

Copper cathode production

'000 tonnes

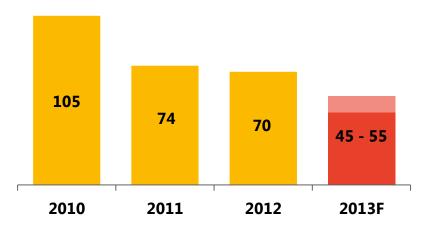


Financials

US\$ million	2012	2011	%
Revenue	806.2	816.9	(1)
EBITDA ¹	491.4	529.4	(7)
EBIT	410.9	471.3	(13)
EBITDA margin (%)	61	65	
C1 Costs – copper (US\$ / lb)	0.98	0.98	
C1 costs – gold (US\$ / oz)	944	867	

Gold production

'000 ounces



Kinsevere

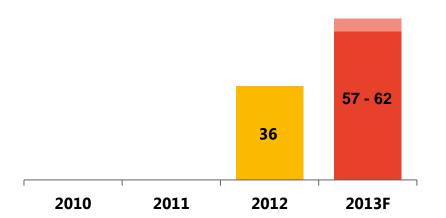


Highlights

- Successful integration following February 2012 acquisition of Anvil Mining.
- Important and valuable contribution to Company performance in 2012.
- Achieved nameplate capacity on an annualised basis in December 2012.
- Costs associated with use of back-up generators of US\$16.3m.
- Lower C1 costs expected in 2013 given full capacity utilisation.

Copper cathode production²

'000 tonnes



Financials² US\$ million

US\$ million	2012	2011	%
Revenue	279.9	-	N/A
EBITDA ¹	131.1	-	N/A
EBIT	60.4	-	N/A
EBITDA margin (%)	47	-	
C1 costs – copper (US\$ / lb)	1.78	N/A	

⁽¹⁾ EBITDA includes revenue, operating expenses and other income and expense items.

Century

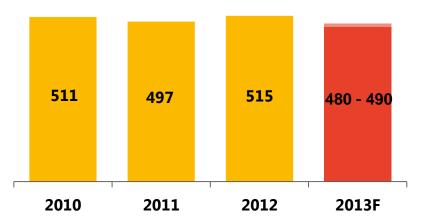


Highlights

- Annual MMG production record achieved despite major planned maintenance.
- C1 costs below guidance and lower than 2011
- Significant improvements in asset utilisation and throughput rates.
- Grade decline expected in 2013 as mining starts to progress through the final stages of Century's open pit.
- Higher depreciation and amortisation following recognition of additional rehabilitation and restoration assets in December 2011.

Zinc in zinc concentrate production

'000 tonnes

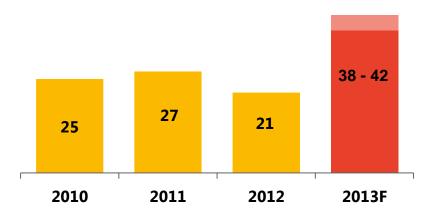


Financials

US\$ million	2012	2011	%
Revenue	752.9	750.4	0
EBITDA ¹	283.6	293.0	(3)
EBIT	48.3	116.2	(58)
EBITDA margin (%)	38	39	
C1 costs – zinc (US\$ / lb)	0.56	0.57	

Lead in lead concentrate production

'000 tonnes



Rosebery



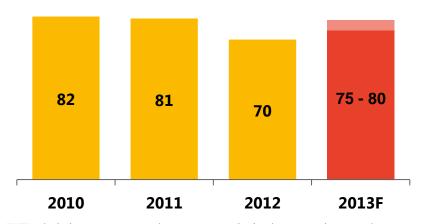
Highlights

- Solid operating performance with 10% increase in ore mined.
- Seismic event impacted production and costs in 2012.
- Higher contractor and consumable costs in 2012.
- Upgrades to ground support will continue to impact costs.
- Higher depreciation and amortisation due to increased mining activity.
- Additional mining capacity will be partially offset by lower grade in 2013.

Financials			
US\$ million	2012	2011	%
Revenue	267.5	272.5	(2)
EBITDA ¹	85.7	108.6	(21)
EBIT	59.2	86.8	(32)
EBITDA margin (%)	32	40	
C1 costs – zinc (US\$ / lb)	0.38	0.19	

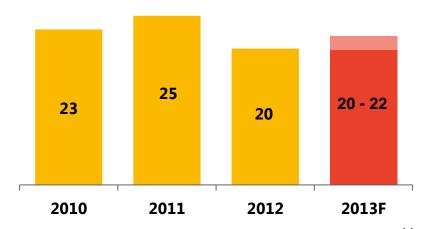
Zinc in zinc concentrate production

'000 tonnes



Lead in lead concentrate production

'000 tonnes



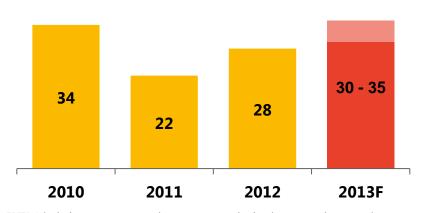
Golden Grove



Highlights

- Strategic review completed focussed on improving the sustainable long-term profitability.
- Restructure and related activities resulted in unfavourable impact to operating expenses of US\$19.9m.
- Focus on mining from recently commissioned Copper Oxide
 Open Pit with less need for underground operations.
- Lower depreciation and amortisation following extension to mine life and incorporation of Copper Oxide Open Pit in Ore Reserves in late 2011.

Copper in copper concentrate production '000 tonnes

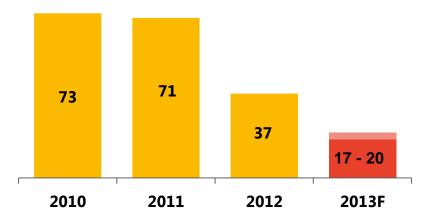


Financials

US\$ million	2012	2011	%
Revenue	392.9	388.5	1
EBITDA ¹	67.9	101.6	(33)
EBIT	35.8	53.3	(33)
EBITDA margin (%)	17	26	
C1 costs – copper (US\$ / lb)	3.40	2.97	
C1 costs – zinc (US\$ / lb)	0.10	0.19	

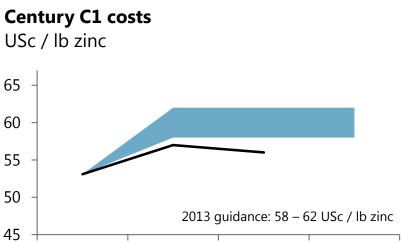
Zinc in zinc concentrate production

'000 tonnes



C1 cost performance



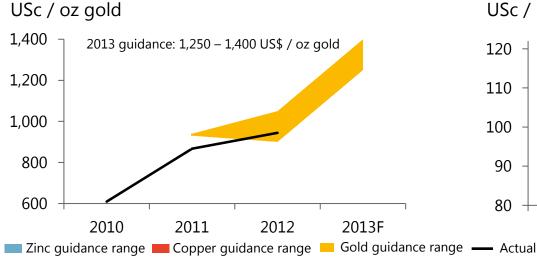


2012

2011

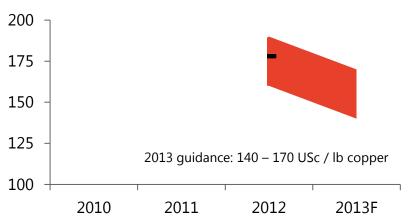
Sepon C1 costs

2010



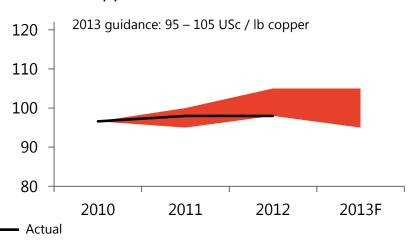
Kinsevere C1 costs

USc / lb copper



Sepon C1 costs

USc / lb copper



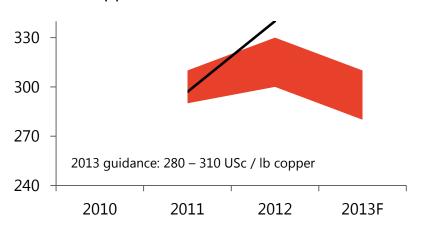
2013F

C1 cost performance (continued)



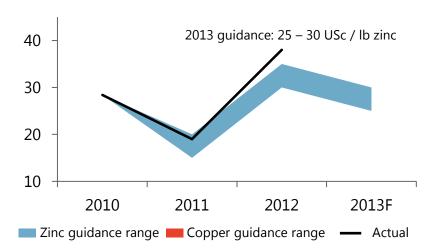
Golden Grove C1 costs

USc / lb copper



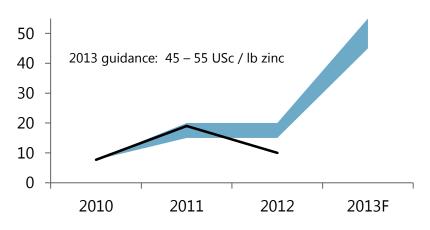
Rosebery C1 costs

USc / lb zinc



Golden Grove C1 costs

USc / lb zinc



Golden Grove zinc C1 costs in 2010 included by product credits associated with copper pro-

Development progress of our major growth projects

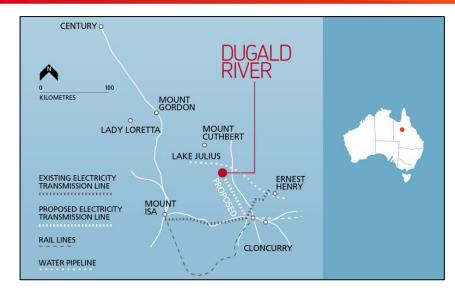


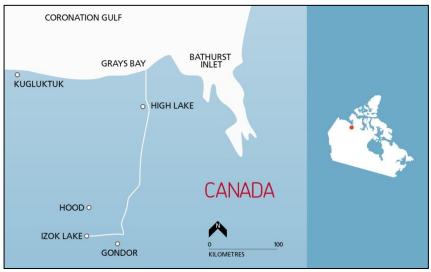
Dugald River

- Board endorsement¹ of the A\$1,488m Dugald River project supporting MMG's long-term zinc strategy.
- Two exploration declines now in excess of 4.5km.
- Expected annual production² of 200,000 220,000 tonnes of zinc, 27,000 – 30,000 tonnes of lead and 900,000 ounces of silver.
- Project expected to be commissioned in 2015 with mine life in excess of 20 years.

Izok Corridor

- Feasibility study expected to conclude in second half of 2013.
- Concentrator planned to be built at Izok to access resources along the identified corridor.
- Concentrate planned to be shipped from Gray's Bay.
- Expected initial annual production² of 180,000 tonnes of zinc and 50,000 tonnes of copper.





(2) Contained metal in concentrate.

⁽¹⁾ Project approval subject to the finalisation of financing arrangements.

Planned 2013 Exploration Activity



Mine district

- ~ 60% exploration expenditure
- Sepon further drilling of both oxide and primary gold, implementing new oxide and primary copper exploration programs.
- Golden Grove continue to evaluate opportunities in the southern leases area, south of current mining operations.
- Kinsevere further drilling to validate high-grade continuity of the sulphide mineralisation.
- Historically, greatest return on exploration investment.

New discovery

- ~ 30% exploration expenditure
- Curnamona Joint Venture (copper, South Australia)
- Huckitta Joint Venture (nickel sulphide, New South Wales, Australia)
- Nikolai Nickel Project (nickel, Alaska)
- Findlay Joint Venture (zinc, British Colombia)
- Norcan Joint Venture and Seri (copper, Sonora, Mexico)
- Mukinga and Mukinga North Projects (copper, DRC)
- Zambian targets (copper, Zambia)

Project generation

- ~ 10% exploration expenditure
- Multi-commodity (copper, zinc and nickel) project generation in three key regions – Australia, the Americas and southern Africa
- Commodity specific portfolio balance and new project strategies
- Continued focus on securing more advanced-stage exploration projects with potential to discover ore bodies transformational to the Company

International Board and leadership team





Chairman Wang Lixin 王立新



Non-executive Director Jiao Jian 焦健

Gao Xiaoyu

高晓宇







Non-executive Director



CEO & Executive Director **Andrew Michelmore**



Independent Non-executive Director Anthony Larkin



CFO & Executive Director David Lamont



Independent Non-executive Director **Peter Cassidy**



EGM – Strategic Planning & Executive Director Xu Jiqinq 徐基清



Independent Non-executive Director Leung Cheuk Yan

Underlying income statement (continuing operations)



Year ended 31 December US\$ million	2012	2011	Variance %
Revenue	2,499.4	2,228.3	12
Underlying EBITDA	853.2	847.9	1
Underlying EBIT	405.6	539.4	(25)
Net finance costs	(87.7)	(46.2)	90
Underlying profit before income tax	317.9	493.2	(36)
Income tax expense	(100.4)	(188.2)	(47)
Underlying profit	217.5	305.0	(29)
Underlying profit attributable to equity holders of the Company	192.5	275.5	(30)
Underlying diluted earnings per share – (US cents):	3.64	5.46	(33)

Consolidated statement of financial position



Year ended 31 December US\$ million	2012	2011
Non-current assets	3,749.7	1,856.2
Current assets – cash and cash equivalents	102.1	1,096.5
Current assets – other	807.4	500.8
Total assets	4,659.2	3,453.5
Total equity	1,685.8	1,494.4
Non-current liabilities	2,119.3	791.1
Current liabilities	854.1	1,168.0
Total liabilities	2,973.4	1959.1
Total equity and liabilities	4,659.2	3,453.5
Net current (liabilities) / assets	55.4	429.3
Total assets less current liabilities	3,805.1	2,285.5

Consolidated financial performance: Cash flow statement



Year ended 31 December US\$ million	2012	2011
Cash flows from continuing operations	655.3	699.7
Cash flows from discontinued operations	-	100.8
Net cash generated from operating activities	655.3	800.5
Purchase of property, plant and equipment	(732.9)	(380.3)
Purchase of intangible assets	(19.5)	-
Purchase of financial assets	(74.3)	(66.4)
Acquisition of subsidiaries and non-controlling interest	(1,360.5)	-
Proceeds from disposal of property, plant and equipment	0.6	4.2
Proceeds from disposal of investments	-	311.4
Proceeds from disposal of subsidiaries	28.5	509.1
Dividends received from investments accounted for using the equity method	-	1.3
Discontinued operations	-	(99.1)
Net cash (used in)/generate from investing activities	(2,158.1)	280.2
Net cash generated from / (used in) financing activities	434.5	(386.6)
Net (decrease)/increase in cash and cash equivalents	(1,068.3)	694.1